

PRICE LIST

Effective 01 August, 2010
Prices inclusive of GST



Software and Information Tools

Conditions:

1. Licensed software users are supported with unlimited Freecall Helpdesk - 1800 557 166
2. Annual licence includes all software enhancements and upgrades
3. Software is enabled after payment and licensing
4. Invoices for licensed software are issued 60 days prior to expiry of the annual licence
5. Licences are computer specific (a licence can only be used on one computer)
6. Software can be viewed but not utilized upon expiry of the annual licence



SoilMate

\$660 per annum

A software and support package for agronomists and agricultural advisers and consultants; enables interpretation and efficient management of soil and plant analysis data, interpretation of nutrient requirements and provision of comprehensive fertilizer recommendations. All states except WA. Soil and plant tissue analyses are an integral part of the SoilMate service and provided through a choice of ASPAC Certified Laboratories; pricing available by phoning 1800 557 166.



Adviser

\$990 per annum

For agronomists and agricultural advisers and consultants who plan, record, map and analyze production for multiple clients.
Easy to use software for quick and accurate farm planning, recording and reporting; includes mapping.

Adviser Lite

\$726 per annum

For planning, recording and analyzing all farm operations for multiple clients.
Does not include mapping and cash flow budgets.



Manager

\$660 per annum

Planning, recording, analyzing and mapping for a single farming operation.
Easy to use software for quick and accurate farm planning, recording and reporting; includes mapping.

Manager Lite

\$396 per annum

Planning, recording and analyzing for a single farming operation.
Does not include mapping and cash flow budgets.

Whopper Cropper

\$132 per annum

Comes with two District Files; extra District Files available for \$22/district.
For agronomists, advisers, consultants and farmers who use crop modeling and climate forecasting to better manage cropping risks

- ▶ applies crop modeling and climate science to field application
- ▶ quantifies effects of different crop inputs
- ▶ effect of SOI and interaction with crop inputs

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Training



Conditions:

Training is delivered by Certificate IV in Training and Assessment accredited trainers

1. Attendees express interest for training (1800 557 166) and are notified of date and location
2. Non-refundable payment required in advance
3. If attendee cancels, payment is held by Back Paddock for training at a later date
4. Training courses are subject to sufficient numbers. Payment refunded if a course is cancelled
5. Course attendees issued with Course Notes and with a User Guide for software training
6. All prices are per person

For agronomists, advisers and consultants providing farm advice

<p>Back Paddock Adviser Advanced Software Use - 1 day \$550</p> <p>Training in advanced features of Adviser for software users who are comfortable with basic software features.</p>	<p>Fertcare Level C Environmental Assessment - 1 day \$660</p> <p>A course in fertilizer stewardship and associated environmental risks to aid experienced advisers in making fertilizer recommendations.</p>
<p>Back Paddock Adviser Mapping - 1 day \$550</p> <p>Training in Adviser use of mapping (for users already comfortable with basic software features).</p>	<p>Fertcare Level B - 1 day \$660</p> <p>A course for people requiring an awareness of fertilizer products and factors influencing proper use for production and environmental outcomes.</p>
<p>Better Soil Management - 3 days \$1320</p> <p>Comprehensive training for advisers in fundamentals of soils, plant nutrition and fertilizer products.</p>	<p>Fertcare Level A - 1 day \$550</p> <p>A course in fertilizer product knowledge and storage awareness for those handling, storing and transporting fertilizer products.</p>

For farmers

<p>Managing Soil Health - 1 day \$770</p> <p>An overview of soil health, what soil health means in your local situation and how management practices affect it.</p> <ul style="list-style-type: none"> ▶ Practical exercises on how to assess soil health ▶ Soil carbon situation, nutrient effects and soil biology ▶ Profitable solutions to improving soil health <p>A course that is INDEPENDENT of product sales</p> <p>Eligible for 100% FarmReady subsidy</p>	<p>Improving farm management in changing environmental and economic environments using farm planning programs - 1 day \$660</p> <p>Training in use of Back Paddock Manager software</p> <ul style="list-style-type: none"> ▶ Farm business management, risk assessment and identification of management options ▶ Strategic planning and thinking, scenario planning, decision making <p>Eligible for 100% FarmReady subsidy</p>
<p>Managing soil fertility to address sustainable production challenges – understanding soil testing – 1 day \$660</p> <p>A structured approach to enhance farmers' ability to manage soil fertility, profitability and resource maintenance in a changing physical and economic climate. How to use soil testing to improve soil fertility and profits</p> <p>Eligible for 100% FarmReady subsidy</p>	<p>Improving farm management planning and recording using farm imagery (maps) in changing environments using farm planning programs - 1 day \$660</p> <p>Training in mapping features of Back Paddock Manager software</p> <ul style="list-style-type: none"> ▶ Setting up and using maps for farm management ▶ Mapping variable rates of inputs <p>Eligible for 100% FarmReady subsidy</p>
<p>Training for Whopper Cropper Software – ½ day \$220</p> <p>Comprehensive training on the use of Whopper Cropper for your paddocks</p>	